

**Bay-Arenac ISD
4228 Two Mile Road
Bay City, MI 48706
(989) 667-3221**

**Request for Proposals
SAN, Server, and Back-Up Purchase**

January 17, 2012

GENERAL CONDITIONS

The Bay-Arenac ISD is soliciting proposals from qualified firms for an EqualLogic PS4100x, Dell PowerEdge R610 server and a Unitrends RC823 backup appliance. Responding vendors are not required to bid on all items, and may bid on individual items which they are able to provide.

The following Request for Proposal (RFP) is being provided to you for your consideration. To be considered for this engagement, your firm must meet the qualifications and satisfy the requirements set forth in this RFP.

Beth Soggs
Manager of Technical Operations
Bay-Arenac ISD
4228 Two Mile Road
Bay City, MI 48706
989.667.3250
soggse@baisd.net

Completed proposals must be received at the address noted above by **1:00 PM on Wednesday, February 1, 2012**. Proposals must be submitted in a sealed envelope that is clearly marked "BID OR PROPOSAL – SAN, Server, Back-Up" with return address. Proposals submitted by facsimile or email will not be accepted. All proposals will be opened at the specified time and will be read aloud. The public is welcome to attend this bid opening. All proposals received after the date and time specified will be returned to the proposer unopened.

Although cost will be an important factor in awarding the contract, the school district is not obligated by any statute or regulation to award the project solely on the basis of cost. Accordingly, the school district reserves the right to evaluate all proposals objectively and subjectively and to accept or reject any or all proposals or portion thereof. Additionally, the district reserves the right to negotiate changes in services with the firm determined to have submitted the proposal that is in the best interest of the district.

It is to be understood that this RFP constitutes specifications only for the purpose of receiving proposals for product/services and does not constitute an agreement for that product/services. It is further expected that each bidder will read these specifications with care. Failure to provide requested information or meet certain specified conditions may invalidate the proposal(s). Each proposer by its submission of its proposal releases BAISD, its Board of Education, employees and agents from any claims arising out of, or in any way related to, the RFP process and the selection of the provider. An alternative may be offered, if deviations from the specifications are minor and provided that deviations are clearly specified. Failure to outline such deviations may be grounds for rejection of the proposal. BAISD will retain sole authority for determining what constitutes as an acceptable deviation from the specifications/requirements.

The proposer is responsible for any and all costs incurred by it or others acting on its behalf in preparing or submitting a proposal or otherwise responding to the RFP, or any negotiations incidental to its proposal for the RFP.

The information contained herein is believed to be accurate, but is not to be considered in any way as a warranty. Any errors, omissions, or discrepancies in the specifications discovered by a proposing entity must be brought to the attention of BAISD immediately. Such errors shall be promptly corrected for proposing entities and no proposing entity shall be permitted to take advantage of or suffer harm from these errors.

Any decision made by BAISD, including the selection of a provider, shall be final. Protests regarding the bid award must be submitted in writing and received by Mr. Michael R. Dewey, Superintendent not more than fourteen (14) days after the bid award notification is issued.

All questions and correspondence should be directed to Beth Soggs via email to soggse@baisd.net or by telephone. In order to assure consistency of information provided regarding this RFP, contact with Bay-Arenac ISD personnel other than Beth Soggs is discouraged and may be grounds for elimination from the selection process.

WITHDRAWAL OF PROPOSALS:

Proposals shall remain valid for a period of sixty (60) days after submission. Modifications to proposals will not be accepted by the district, except as may be mutually agreed upon following the acceptance of the proposal.

TIME TABLE:

1. Release of RFP on or about Tuesday, January 17, 2012.
2. Proposals due at 1:00 p.m. on Wednesday, February 1, 2012.
3. Bids will be opened at 1:15 p.m. on Wednesday, February 1, 2012.
4. Board of Education action on Monday, February 6, 2012.
5. Notification to all firms as soon as possible after Monday, February 6, 2012.

PROJECT QUALIFICATIONS:

- SAN must be EqualLogic by Dell.
- Back-Up Solution must be Unitrends.
- Equipment must meet the minimum specifications
- Bay-Arenac ISD may wish to purchase more or less than the specified quantity. Please indicate any restrictions as they apply to quantities.
- Bay-Arenac ISD may split the award between multiple bids.

SAN REQUIREMENTS:

Minimum Hardware Configuration

PS4100x EqualLogic SAN
24 x 900 GB 10K SAS drives (21.6 TB)
Minimum 3 Year Warranty (8x5 Next Business Day)

Installation and set-up to configure this unit with Bay-Arenac ISD's existing EqualLogic PS6000XV

SERVER REQUIREMENTS:

1. Minimum Hardware Configuration

Dell PowerEdge R610
2 x Intel Xeon X5660 2.8 GHz Processors
96GB DDR 3 SDRAM
2 x 146 GB Hard Drives
RAID 1
Redundant High Output Power Supplies
12 Total NICS (Gigabit Minimum)
DVD ROM, SATA, Internal
Rack Ready Rails
3-Year Warranty (8x5 Next Business Day)

2. Software Requirements

No Operating System required.

BACK-UP REQUIREMENTS:

- Unitrends Recovery -823 (RC823) Backup Appliance
 - Two 1 TB internal drives
 - Eight 3 TB externally accessible drives
 - Staged RAID-1/RAID6 configuration that supports on-premise, off-premise, or cross-vaulting data protection.
- 2U Form Factor
- Silver Support
- 4 bay rotational archiving device
- Three - 3TB 7.2K disk drives with carrier
- 4-port eSATA adapter
- Installation

SERVICES:

The winning bidder of the EqualLogic SAN will be required to provide the installation and configuration to join the awarded PS4100x EqualLogic to existing PS6000XV EqualLogic (9.6 TB usable storage 16 x 600 GB 15K). Please list costs for these services on the proposal form with specific details to the services provided. A separate sheet with services details may be attached if necessary.

METHOD OF EVALUATING PROPOSALS

Proposals will be evaluated with a strict emphasis on quality of service and delivery of product. After the technical qualities have been evaluated, cost and other considerations will be evaluated. Once all factors have been evaluated, the vendor(s) that is/are most qualified and reasonable in cost will be selected for recommendation to the Board of Education.

NOTICE OF NONDISCRIMINATION

The Bay-Arenac ISD does not discriminate on the basis of race, color, national origin, sex, age, religion, height, weight, marital status r disability in its programs and activities. The following person has been designated to handle inquiries regarding the nondiscrimination policies:

Michael R. Dewey, Superintendent
Bay-Arenac ISD
4228 Two Mile Road
Bay City, MI 48706
(989) 686-4410

Familial Disclosure Form

The undersigned, the owner or authorized officer of _____ (the "Proposer"), pursuant to the familial disclosure requirement provided in the Bay-Arenac Intermediate School District Request of Proposals and Specifications, hereby represent and warrant, except as provided below, that no familial relationship exist between bidder(s) or any employee of BAISD, and any member of the Board of Education of the School District or the Superintendent of the Schools.

List any Familial Relationships:

Dated: _____ PROPOSER: _____

By: _____

Its: _____

State of Michigan)
County of _____) ss:

This instrument was acknowledged before me on the ____ day of _____, 20__, by _____.

_____(Signature)
_____(Printed)
Notary Public, _____ County, Michigan
My Commission Expires: _____
Acting in the County of _____